



AIRPORTS COUNCIL INTERNATIONAL

ACI Global Training Instructor Biography

Barney Parrella

Innova Aviation

Course: Airport / Airlines Business Relations

Mr. Parrella has spent more than two decades working with, or on behalf of, airports in the fields of airport business development, air service development, airport – airline relations, airport commercial practices and aviation policy planning and analysis. His experience in airport management at the Metropolitan Washington Airports Authority, and as a senior executive with both the Airports Council International and the Air Transport Association of America, has given him valuable insight into the relationships between airports and airlines from both perspectives.

He has led or supported numerous negotiations and consultations between airports and airlines, as well as related evaluations of airport – airline issues. His active involvement in international aviation matters has included such areas as bilateral air service agreements, air service development and marketing, aero-political affairs and airport pricing.